RIGGERS / EXCAVATORS
- *SW291* Moly Chain and Cable Lube
- *SW285* Solvent Degreaser
- *SW294* Premium Gold Grease
- *SW983* Hand Cleaner Wipes
- *SW050* Glass Cleaner

ROOFERS
- *SW285* Solvent Degreaser
- *SW983* Hand Cleaner Wipes
- *CL039* Jinx Plus
- *SW290* Penetrating Lube
- *SW288* Lubricant - Protectant

SAW MILLS
- *SW295* TFE Dry Coating Lubricant
- *SW292* Silicone Spray
- *SW288* Lubricant-Protectant
- *SW285* Solvent Degreaser
- *SW031* All Purpose Cleaner

SCREEN PRINT SHOPS
- *SW382* Mist Pallet Adhesive
- *SW383* Web Pallet Adhesive
- *SW366* Premium Mist Adhesive
- *SW292* Silicone Spray
- *SW090* RD-90 Lubricant

SCHOOLS
- *SW050* Glass Cleaner
- *SW031* All Purpose Cleaner
- *CL886* Germicidal Cleaner - Bathroom
- *CL876* Germicidal Cleaner
- *SW310* Graffiti Remover

SEWING TRADE
- *SW945* Silicone Spray
- *SW089* Fast Tack Specialty Adhesive
- *SW090* RD-90 Lubricant
- *SW805* Clean Jet-100
- *SW821* No Fray Spray

SHEET METAL COMPANIES
- *SW064* C-60 Degreaser
- *SW285* Solvent Degreaser
- *SW292* Silicone Spray
- *SW841* Stainless Steel Cleaner & Polish
- *CL039* Jinx Plus

SIGN / DISPLAY MANUFACTURING
- *SW087* All Purpose Mist Adhesive
- *SW055* Foam & Fabric Adhesive
- *SW031* All Purpose Cleaner
- *SW063* C-60 Degreaser
- *SW040* Graphic Arts Glass Cleaner

SIGN DEPARTMENT
- *SW310* Graffiti Remover
- *SW880* Gel & Vandalism Remover
- *SW290* Penetrating Lubricant
- *SW983* Hand Cleaner Wipes
- *CL005* Wasp & Hornet Spray

STABLES
- *CL005* Wasp & Hornet Killer / Insecticides
- *SW983* Hand Cleaner Wipes
- *SW190* Malador Neutralizer
- *SW031* All Purpose Cleaner
- *CL876* Germicidal Cleaner

STREET DEPARTMENT
- *SW285* Solvent Degreaser
- *SW290* Deep Penetrant - Lubricant
- *CL005* Wasp & Hornet Killer
- *SW090* RD-90 Lubricant
- *SW983* Hand Cleaner Wipes

TAXI CAB COMPANIES
- *SW050* Glass Cleaner
- *SW031* All Purpose Cleaner
- *SW780* Interior Detailer
- *SW676* Carpet Spotter Plus
- *SW936* Instant Shine

TIRE STORES
- *SW936* Instant Shine
- *SW050* Glass Cleaner
- *SW985* Citrus Degreaser
- *CL973* Germicidal Cleaner
- *SW094* Cleaner & Polish

TRANSMISSION SHOPS
- *SW285* Solvent Degreaser
- *CL039* Jinx Plus
- *SW983* Hand Cleaner Wipes
- *SW290* Penetrating Lubricant
- *SW289* Moly PTFE Lubricant

TILE CONTRACTORS
- *SW087* All Purpose Mist Adhesive
- *SW085* All Purpose Web Adhesive
- *SW031* All Purpose Cleaner
- *SW983* Hand Cleaner Wipes
- *CL039* Jinx Plus

VENDING MACHINES
- *SW050* Glass Cleaner
- *SW985* Citrus Cleaner
- *SW288* Lubricant - Protectant
- *SW841* Stainless Steel Cleaner & Polish
- *SW292* Silicone Spray

VETERINARIANS
- *SW190* Malador Neutralizer / Air Fresheners
- *CL015* Disinfectant
- *SW050* Glass Cleaner
- *SW985* Citrus Cleaner
- *SW031* All Purpose Cleaner

WATER & SEWER DEPARTMENT
- *SW973* Hand Sanitizer Wipes
- *SW190* Malador Neutralizer
- *CL005* Wasp & Hornet Spray
- *SW286* Citrus Degreaser
- *SW050* Glass Cleaner

KEY CONTACTS

Reaching the decision-maker is critical to winning the business. In some companies, finding the right person is like finding a needle in a haystack. If you're stumped by the *"Who do I call"* dilemma, here are a few suggestions to help guide you through the organizational chart.

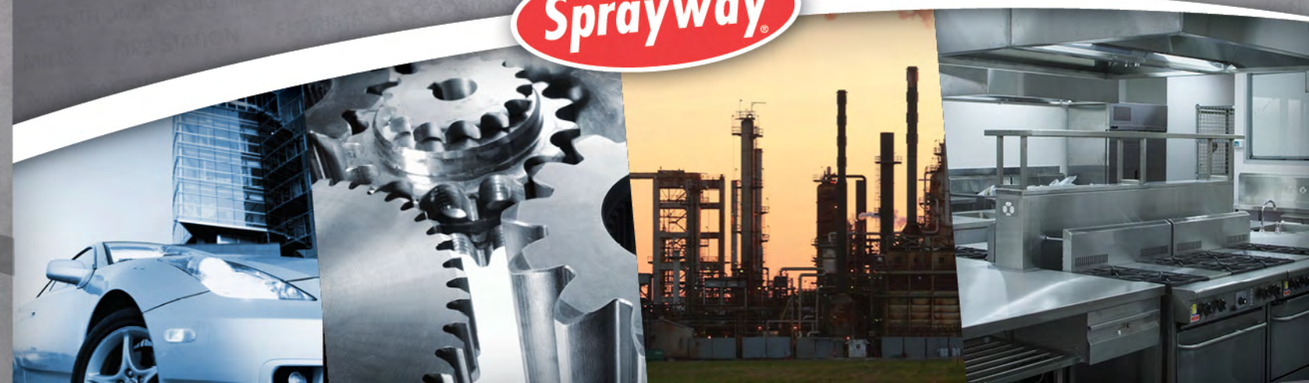
ADMINISTRATOR
AGENT
AIRPORT MANAGER
BUILDING SUPERINTENDANT
CARETAKER
CLUB MANAGER
CONCESSIONS MANAGER
CUSTODIAN
CUSTODIAN FOREMAN
ENGINEER
FIRE CHIEF
FUNERAL DIRECTOR
GROUNDS KEEPER
HEAD MECHANIC
HEAD MECHANIC FOR TRUCKS
HOUSEKEEPER
JANITOR
JANITORIAL SUPERINTENDANT
JOB SUPER
KITCHEN MANAGER
MAINTENANCE ENGINEER
MAINTENANCE MANAGER
MANAGER
OFFICE MANAGER
OPERATOR
OWNER
PARTS MANAGER
PHARMACIST
PLANT MANAGER
PLANT SUPERINTENDANT
POLICE CHIEF
PORTER
PURCHASING AGENT
PURCHASING MANAGER
RESTAURANT MANAGER
SAFETY DIRECTOR
SCHOOL PRINCIPAL
SERVICE MANAGER
SHOP FOREMAN
SHOP MECHANIC
STORE MANAGER
SUPERINTENDANT
TECHNICIAN
TERMINAL MANAGER
WATER DEPARTMENT DIRECTOR
WATER SEWER TREATMENT MANAGER

1005 S. WESTGATE DRIVE | ADDISON, IL 60101
800.332.9000 | www.spraywayinc.com

8-BR0012362-000-9-28-11

INDUSTRY RESOURCE & PRODUCT GUIDE

where to sell . . . what to sell . . . who to sell to



TOP-SELLING SPRAYWAY PRODUCTS

Top producing products are best sellers for a reason – they meet the needs of the market. With Sprayway's line of more than 100 products, finding the right product mix for the unique needs of a particular market can be confusing. To make things easier for you, we've identified top-selling products for specific industries. These products are guaranteed to get the conversation started and help you focus on the specific needs of the customer or prospect.

For more information or MSDS, visit us on the web at
www.spraywayinc.com

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AIRPORTS & AIRLINES
- SW050 Glass Cleaner
- SW285 Solvent Degreaser
- SW064 C-60 Degreaser
- CL039 Jinx Plus Degreaser
- SW990 Vinyl Leather Cleaner

AMUSEMENT PARKS
- SW050 Glass Cleaner
- SW031 All Purpose Cleaner
- CL005 Wasp & Hornet Spray
- CL866 Germicidal Cleaner - Bathroom
- SW285 Solvent Degreaser

APPLIANCE DEALERS
- SW050 Glass Cleaner
- SW811 Furniture Polish
- SW841 Stainless Steel Polish
- SW292 Silicone Spray
- SW031 All Purpose Cleaner

ART SUPPLY SHOPS
- SW040 Graphic Arts Glass Cleaner
- SW066 Spray Adhesive
- SW201 Plastic Spray Fixative
- SW209 Mirror Edge Sealant
- SW204 Matte Fixative

AUTOMOTIVE DEALERS
- SW050 Glass Cleaner
- SW936 Instant Shine
- SW094 Cleaner & Polish
- SW780 Instant Detailer
- SW031 All Purpose Cleaner

AUTO BODY SHOPS
- SW050 Glass Cleaner
- SW780 Interior Detailer
- SW936 Instant Shine
- SW064 C-60 Degreaser
- SW092 Hi Temp Heavy Duty Adhesive

AUTO RENTAL
- SW050 Glass Cleaner
- SW936 Instant Shine
- SW094 Cleaner & Polish
- SW780 Instant Detailer
- SW031 All Purpose Cleaner

BANKS
- SW050 Glass Cleaner
- SW985 Citrus Cleaner
- SW841 Stainless Steel Cleaner & Polish
- SW811 Furniture Polish
- SW805 Clean Jet 100

BOAT DEALERS & MARINAS
- SW050 Glass Cleaner
- SW031 All Purpose Cleaner
- SW092 Hi-Temp Heavy Trim Adhesive
- SW087 All Purpose Mist Adhesive
- SW288 Lubricant-Protectant

BOWLING ALLEYS
- SW050 Glass Cleaner
- SW031 All Purpose Cleaner
- CL873 Germicidal Cleaner
- SW289 Moly PTFE Lubricant
- SW285 Solvent Degreaser

BUILDING MATERIAL / LUMBER YARDS
- SW064 C-60 Solvent Degreaser
- SW285 Solvent Degreaser
- SW294 Premium Gold Grease
- SW291 Moly Chain & Cable Lube
- SW295 TFE Dry Coating Lubricant

BUS & TRUCK LINES
- SW050 Glass Cleaner
- SW290 Penetrating Lube
- SW990 Vinyl Leather Cleaner
- SW985 Citrus Cleaner
- SW983 Hand Cleaner Wipes

CAR WASHES
- SW050 Glass Cleaner
- SW094 Cleaner & Polish
- SW096 Wax & Shine
- SW936 Instant Shine
- SW780 Interior Detailer

CAB COMPANIES
- SW050 Glass Cleaner
- SW285 Solvent Degreaser
- SW288 Lubricant Protectant
- SW676 Carpet Spotter
- SW990 Vinyl Leather Cleaner

CEMENT PLANTS
- SW064 C-60 Degreaser
- SW285 Solvent Degreaser
- SW050 Glass Cleaner
- SW288 Lubricant Protectant
- SW289 Moly PTFE Lubricant

CEMETERIES
- CL005 Wasp & Hornet Killer
- SW813 Chewing Gum Remover
- SW310 Graffiti Remover
- CSW983 Hand Cleaner Wipes
- SW288 Lubricant - Protectant

CHURCHES
- SW050 Glass Cleaner
- SW985 Citrus Cleaner
- SW811 Furniture Polish
- SW841 Stainless Steel Cleaner & Polish
- SW813 Chewing Gum Remover

CITY HALL
- SW050 Glass Cleaner
- SW031 All Purpose Cleaner
- SW308 Carpet Extraction Cleaner
- SW811 Furniture Polish
- CL866 Disinfectant - Bathroom

CLOTHING MANUFACTURER
- SW292 Silicone Spray
- SW366 Mist Spray Adhesive
- SW031 All Purpose Cleaner
- SW288 Lubricant - Protectant
- SW291 Moly Chain and Cable Lube

COMMERCIAL LAUNDRIES
- SW050 Glass Cleaner
- SW031 All Purpose Cleaner
- SW841 Stainless Steel Cleaner & Polish
- SW875 Dust Mop Treatment
- SW190 Malodor Neutralizer

COURTHOUSE
- SW050 Glass Cleaner
- SW031 All Purpose Cleaner
- CL876 Germicidal Cleaner
- SW811 Furniture Polish
- SW841 Stainless Steel Polish & Cleaner

DIGITAL EQUIPMENT
- SW087 All Purpose Mist Adhesive
- SW077 Industrial Silicone - Dry
- SW205 Film Cleaner
- SW208 Toner Aide
- SW955 Anti Static Spray

ELECTRICAL DEPARTMENT
- SW293 Contact Cleaner
- SW290 Penetrating Lubricant
- SW289 Moly PTFE Lubricant
- SW064 C-60 Degreaser - Non Flammable
- SW983 Hand Cleaner Wipes

ELECTRIC MOTOR SHOP
- SW064 C-60 Solvent Degreaser
- SW285 Solvent Degreaser
- SW290 Penetrating Lubricant
- SW294 Premium Gold Grease
- SW289 Moly PTFE Lubricant

FAIRGROUNDS
- CL005 Wasp & Hornet Killer
- SW813 Chewing Gum Remover
- SW310 Graffiti Remover
- CSW983 Hand Cleaner Wipes
- SW288 Lubricant - Protectant

FARM IMPLEMENT DEALERS
- SW295 TFE Dry Lubricant
- SW290 Penetrating Lubricant
- SW064 C-60 Solvent Degreaser
- SW294 Premium Gold Grease
- SW050 Glass Cleaner

FEED MILLS
- SW983 Hand Cleaner Wipes
- SW031 Crazy Clean
- CL866 Disinfectant Bathroom Cleaner
- SW190 Malador Neutralizer
- CL005 Wasp & Hornet Killer / Insecticides

FIRE STATION
- SW050 Glass Cleaner
- SW031 All Purpose Cleaner
- SW985 Citrus Cleaner
- SW841 Stainless Steel Cleaner & Polish
- SW983 Hand Cleaner Wipes

FLORISTS
- SW050 Glass Cleaner
- SW985 Citrus Cleaner
- SW841 Stainless Steel Cleaner & Polish
- SW811 Furniture Polish
- SW315 Metal Free Floor Finish

FOODS/FROZEN FOOD PLANTS
- SW050 Glass Cleaner
- SW841 Stainless Steel Cleaner & Polish
- SW313 All Purpose Degreaser
- SW312 Tile & Grout Restroom Cleaner
- SW292 Silicone Spray

FOUNDRIES
- SW064 C-60 Degreaser
- SW294 Premium Gold Grease
- SW290 Penetrating Lubricant
- SW289 Moly PTFE Lubricant
- SW291 Moly Chain and Cable Lube

FUEL OIL CONTRACTORS
- SW983 Hand Cleaner Wipes
- SW290 Penetrating Lubricant
- SW064 C-60 Degreaser
- SW285 Solvent Degreaser
- SW289 Moly PTFE Lubricant

FUNERAL HOMES
- SW050 Glass Cleaner
- SW841 Stainless Steel Cleaner
- SW985 Citrus Cleaner
- CL873 Germicidal Cleaner
- SW190 Malador Neutralizer

FURNITURE MANUFACTURERS
- SW085 All Purpose Web Adhesive
- SW087 All Purpose Mist Adhesive
- SW055 Foam & Fabric Adhesive
- SW092 Hi-Temp Web adhesive
- SW811 Furniture Polish

GOLF COURSES
- CL005 Wasp & Hornet Killer / Insecticides
- SW285 Solvent Degreaser
- SW289 Moly PTFE Lubricant
- SW050 Glass Cleaner
- SW985 Citrus Cleaner

HEALTH CLUBS
- SW050 Glass Cleaner
- SW315 Metal Free Floor Finish
- CL876 Germicidal Cleaner
- SW200's Metered Air Fresheners
- SW031 All Purpose Cleaner

HIGHWAY DEPARTMENT
- SW050 Glass Cleaner
- SW285 Solvent Degreaser
- SW294 Premium Gold Grease
- SW288 Lubricant Protectant
- SW758 De-Icer

HOSPITALS
- SW050 Glass Cleaner
- CL008 Disinfectant - Hospital Use
- SW841 Stainless Steel Cleaner
- SW313 All Purpose Cleaner & Degreaser
- SW315 Metal Free Floor Finish

HOTELS & MOTELS
- CL006 Bed Bug Killer
- SW050 Glass Cleaner
- SW031 All Purpose Cleaner
- SW285 Solvent Degreaser
- SW288 Lubricant Protectant

HOUSING AUTHORITY
- SW315 Metal free Floor Finish
- SW875 Dust Mop Treatment
- SW050 Glass Cleaner
- SW676 Carpet Spotter
- SW031 All Purpose Cleaner

HVAC CONTRACTORS
- SW287 Coil Cleaner
- SW031 All Purpose Cleaner
- SW290 Penetrating Lubricant
- SW983 Hand Cleaner Wipes
- SW064 C-60 Degreaser - Non Flammable

JAIL & PENAL FARMS
- SW050 Glass Cleaner
- SW031 All Purpose Cleaner
- CL866 Disinfectant Bathroom Cleaner
- SW312 Tile & Grout Restroom Cleaner
- SW316 Floor Finish Remover

LAWN SERVICE COMPANIES
- SW050 Glass Cleaner
- SW031 All Purpose Cleaner
- SW288 Lubricant Protectant
- CL005 Wasp & Hornet Killer / Insecticides
- CSW983 Hand Cleaner Wipes

MACHINE SHOPS
- SW285 Solvent Degreaser
- SW289 Moly PTFE Lubricant
- SW290 Penetrating Lubricant
- SW291 Moly Chain & Cable Lube
- SW291 Silicone Spray

NURSING HOMES
- SW050 Glass Cleaner
- SW031 All Purpose Cleaner
- CL015 Disinfectant - Health Care
- CL876 Germicidal Cleaner
- SW676 Carpet Spotter

OFFICE BUILDINGS
- SW050 Glass Cleaner
- SW985 Citrus Cleaner
- SW811 Furniture Polish
- SW805 Clean Jet - 100
- SW100's Metered Air Fresheners

PARKS & RECREATION
- CL031 All Purpose Cleaner
- SW050 Glass Cleaner
- SW285 Solvent Degreaser
- SW288 Lubricant - Protectant
- CL005 Wasp & Hornet Killer - Insecticide

PET SHOPS
- CL873 Germicidal Cleaner
- SW190 Malador Neutralizer
- SW100 Series - Metered Air Fresheners
- SW050 Glass Cleaner
- SW973 Hand Sanitizer Wipes

PICTURE FRAMING SHOPS
- SW063 C-60 Degreaser
- SW040 Graphic Arts Glass Cleaner
- SW066 Spray Adhesive
- SW945 Silicone Spray
- SW848 Plastic Cleaner

PLUMBING CONTRACTORS
- SW290 Penetrating Lube
- SW289 Moly PTFE Lubricant
- SW294 Premium Gold Grease
- SW983 Hand Cleaner Wipes
- SW087 All Purpose Spray Adhesive

PLYWOOD MILLS
- CL005 Wasp & Hornet Killer / Insecticides
- SW292 Silicone Spray
- SW295 PTFE Dry Lubricant
- SW285 Solvent Degreaser
- SW050 Glass Cleaner

POLICE STATION
- SW050 Glass Cleaner
- SW094 Detail Cleaner & Polish
- SW780 Interior Detailer
- SW936 Instant Shine
- SW031 All Purpose Cleaner

PRIVATE CLUBS
- SW050 Glass Cleaner
- SW731 Velour Shampoo
- SW676 Carpet Spotter Plus
- SW811 Furniture Polish
- SW841 Stainless Steel Cleaner & Polish

RAILROAD SHOPS
- SW290 Penetrating Lube
- SW289 Moly PTFE Lubricant
- SW064 C-60 Degreaser
- SW286 Citrus Degreaser
- SW294 Premium Gold Grease

REFRIGERATOR SERVICE SHOPS
- SW287 Coil Cleaner
- SW031 All Purpose Cleaner
- SW050 Glass Cleaner
- CL873 Germicidal Cleaner
- SW985 Citrus Cleaner

RENTAL EQUIPMENT
- SW050 Glass Cleaner
- SW291 Moly Chain and Cable Lube
- SW285 Solvent Degreaser
- SW290 Penetrating Lubricant
- CL039 Jinx Plus

RESTAURANTS
- SW050 Glass Cleaner
- SW841 Stainless Steel Cleaner (oil)
- CL844 Stainless Steel Cleaner (water)
- CL866 Germicidal Cleaner - Bathroom
- SW985 Citrus Cleaner